

# Cloud Cost Triage (CCT™)

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Align technology with strategy.  
Reduce risk. Unlock value.

# CCT Overview

Cloud Cost Triage (CCT) is an efficient, high-value evaluation aimed at identifying below issues in 10 days (after start conditions are met)

- excessive cloud expenditures
- revealing practical cost-saving opportunities
- providing executive-level insights

# Key Outcomes

1. Real-time visibility into cloud cost drivers and patterns
2. Prioritized Quick-Wins Matrix (impact × effort × risk)
3. Waste & anomaly detection with quantified savings
4. Leadership-ready executive briefing deck
5. 90-day optimization roadmap with owners and themes

# Timeline

- ❑ *Delivered in 10 business days after access prerequisites.*
- ❑ *Client-side delays excluded from timeline.*
- ❑ *Day 1 begins when the checklist is completed.*

## Pre-engagement Checklist

- Read-only IAM access
- Billing export/CSV
- Account inventory
- Stakeholder contacts
- Kickoff call

## Week 1

- ✓ Executive alignment and scoping session
- ✓ Cloud spend baseline across accounts, services, and regions
- ✓ Automated and manual waste detection (idle, oversized, orphaned, misconfigured)
- ✓ Quick-Wins List (7–12 quantified opportunities)

## Week 2

- ✓ Guidance for safe, high-impact quick-win implementation
- ✓ Cloud Cost Maturity Snapshot (pragmatic, 6-domain model)
- ✓ Financial modeling: annualized savings and payback view
- ✓ 90-Day Optimization Roadmap
- ✓ Executive Summary for leadership

# Value, Pricing & Flow

## Value Principle

- CCT delivers quantified, operator-ready savings grounded in real usage and pricing.
- These opportunities represent immediate financial value, independent of implementation timing.
- The tiered model links compensation to the scale of value identified, reinforcing alignment between PC4IT and the client.

## Guarantee

If no meaningful savings ( $\geq \$3,500$ ) are identified, the performance fee is waived.

## Pricing

Base fee of \$3,500 (per cloud provider) + tiered % of savings, see below

25%

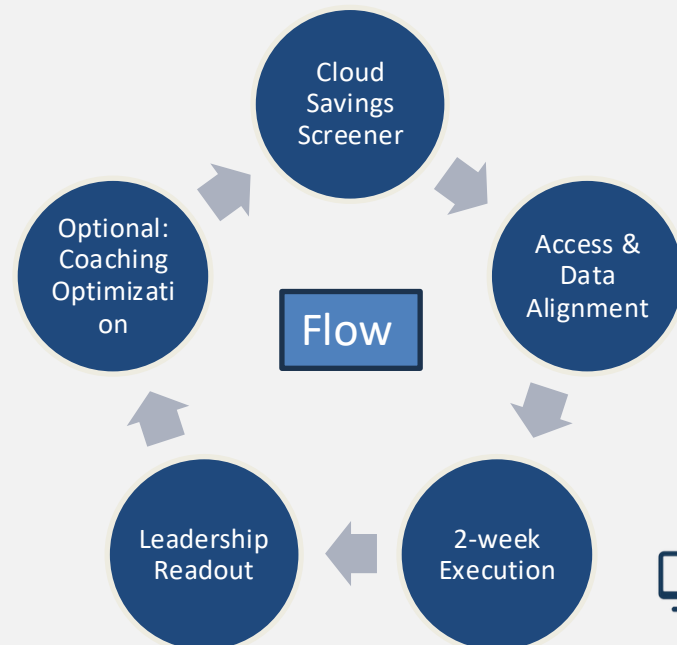
On annualized savings < \$250,000

33%

On annualized savings \$250K - \$1M


40%

On annualized savings > \$1M



# Why PC4IT?


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 30+ years of IT leadership across industries

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 Certified in TOGAF, AWS, Azure, Databricks

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 Proven enterprise transformations & migrations

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 Strong track record in governance and security frameworks



## Get Started

**Book your complimentary 20-minute consultation and receive an AMA sample self-assessment tool.**

 <https://calendly.com/russ-pc4it/30min>

 <https://pc4it.com>

 <https://linkedin.com/in/russprofant>

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